

# **The Roy Model: Basics**

## **Applied Microeconomics**

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# The (Generalised) Roy Model

- Indirect utility from choosing  $s$  when  $Z$  takes on value  $z$ :

$$R(s, z, \omega)$$

- Assume additive separability:

$$R(s, z, \omega) = \mu(s, z) - \eta(s, \omega)$$

- Assume utility maximisation:

$$S = \arg \max_{s \in \mathcal{S}} R(s, z, \omega)$$

# The Generalised Roy Model

- Only utility differences between choices matter
- Binary case:

$$S = \mathbb{I}[\tilde{\eta}(\omega) \leq \tilde{\mu}(z)]$$

with  $\tilde{\eta}(\omega) \equiv \eta(1, \omega) - \eta(0, \omega)$  and  $\tilde{\mu}(z) \equiv \mu(1, z) - \mu(0, z)$

# A very useful representation

- Integrate over the distribution of  $\tilde{\eta}(\omega)$  on both sides:

$$\begin{aligned} S &= \mathbb{I}[\tilde{\eta}(\omega) \leq \tilde{\mu}(z)] \\ &= \mathbb{I}[F_{\tilde{\eta}}(\tilde{\eta}(\omega)) \leq F_{\tilde{\eta}}(\tilde{\mu}(z))] \\ &\equiv \mathbb{I}[U \leq P[S = 1 | Z = 1]] \end{aligned}$$

with  $U \sim \text{Uniform}(0, 1)$

- Only a normalisation step
- Propensity to take treatment

## Resulting equations for $E[Y(S, \omega) | U = u]$

- Conditional expectations of  $Y$  depending on treatment  $S$  and the unobservable component of utility being at its  $u$ 'th quantile:

$$E[Y(S = 0, \omega) | U = u] = m_0(u)$$

$$E[Y(S = 1, \omega) | U = u] = m_1(u)$$

- "Marginal treatment response functions"

# Non-compliance × 1 or 2

- One-sided non-compliance motivated early literature on selection models
  - Only observe wages of those who work
  - Only observe data for those who respond to survey
- Standard treatment-effect model has two-sided non-compliance
  - Some choose not get treated who are encouraged ("never-takers")
  - Some choose treatment despite not being encouraged ("always-takers")
  - In binary case:

$$0 < P[S = 1|Z = 0] < P[S = 1|Z = 1] < 1$$

## A very useful result on LATE

Kline and Walters ("On Heckits, Late, And Numerical Equivalence", 2019), Theorem 1:

Under two-sided non-compliance, 2SLS estimation of LATE is equivalent to estimation using parametric assumptions on the MTR functions  $m_0(u)$  and  $m_1(u)$  of the form  $\alpha_s + \gamma_s \cdot (J(u) - E[J(U)])$ , with  $J(u)$  being strictly increasing.